

Occupation Data Table

2017 Data, Updated January 2018

Sources: EMSI, Connecting Colorado, Bureau of Labor Statistics

< 2
2-4
> 4

< 5%
5%-9.9%
10%-19.9%
> 20%

In Demand
In Balance
Competitive Occupation
Saturated

SOC	Occupation Title	2017 Jobs	Avg. Emp. Change	Annual Openings	Available Applicants	Applicants per Opening	Saturation Rate	10% Hourly Wage	Median Hourly Wage	Typical Entry Level Education	Typical on-the-job training	Years of Experience
41-1011	First-Line Supervisors of Retail Sales Workers	11,337	1.9%	1,353	362	3.2	1.2%	\$12.25	\$18.44	High School/GED	None	< 5
41-1012	First-Line Supervisors of Non-Retail Sales Workers	4,215	1.7%	436	135	3.7	0.9%	\$16.05	\$32.61	High School/GED	None	< 5
41-2011	Cashiers	30,121	1.8%	5,914	963	2.0	2.4%	\$8.70	\$10.18	No formal educational credential	Short-term	None
41-2012	Gaming Change Persons and Booth Cashiers	93	(5.9%)	20	3	1.8	6.5%	\$11.08	\$13.99	High School/GED	Short-term	None
41-2021	Counter and Rental Clerks	7,627	3.0%	1,098	244	2.7	0.3%	\$9.25	\$13.69	No formal educational credential	Short-term	None
41-2022	Parts Salespersons	2,379	2.9%	338	76	2.7	0.9%	\$9.65	\$15.55	No formal educational credential	Moderate-term	None
41-2031	Retail Salespersons	45,186	2.2%	7,090	1,444	2.4	0.9%	\$8.63	\$11.25	No formal educational credential	Short-term	None
41-3011	Advertising Sales Agents	1,457	0.0%	215	47	2.6	2.9%	\$13.40	\$25.83	High School/GED	Moderate-term	None
41-3021	Insurance Sales Agents	6,677	2.9%	811	213	3.2	0.5%	\$13.22	\$24.28	High School/GED	Moderate-term	None
41-3031	Securities, Commodities, and Financial Services Sales Agents	8,054	3.6%	982	257	3.1	0.5%	\$15.83	\$27.46	Bachelor's	Moderate-term	None
41-3041	Travel Agents	1,308	2.7%	199	42	2.5	1.0%	\$12.40	\$18.36	High School/GED	Moderate-term	None
41-3099	Sales Representatives, Services, All Other	17,544	3.3%	2,439	561	2.8	1.5%	\$12.86	\$28.05	High School/GED	Moderate-term	None
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	4,059	2.2%	473	130	3.3	2.2%	\$25.78	\$48.53	Bachelor's	Moderate-term	None
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	20,833	2.6%	2,481	666	3.2	0.4%	\$14.76	\$29.09	High School/GED	Moderate-term	None
41-9011	Demonstrators and Product Promoters	303	(2.3%)	57	10	2.0	3.0%	\$12.06	\$17.34	High School/GED	Short-term	None
41-9012	Models	81	0.3%	15	3	2.0	1.2%	\$8.78	\$21.51	No formal educational credential	None	None
41-9021	Real Estate Brokers	2,164	5.4%	271	69	3.1	0.7%	\$13.43	\$25.68	High School/GED	None	< 5
41-9022	Real Estate Sales Agents	5,150	3.5%	604	165	3.3	0.3%	\$14.25	\$20.17	High School/GED	Moderate-term	None
41-9031	Sales Engineers	2,494	3.6%	310	80	3.1	1.2%	\$34.18	\$59.24	Bachelor's	Moderate-term	None

41-9041	Telemarketers	3,205	(4.6%)	612	102	2.0	2.5%	\$8.79	\$13.90	No formal educational credential	Short-term	None
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	850	(1.7%)	102	27	3.2	2.1%	\$6.58	\$8.51	No formal educational credential	Short-term	None
41-9099	Sales and Related Workers, All Other	2,816	4.2%	429	90	2.5	6.5%	\$9.25	\$19.60	High School/GED	None	None