

Michelle Bobst

From: Heidi Ellis
Sent: Wednesday, June 21, 2017 2:19 PM
To: Michelle Bobst
Subject: Follow-up on Road Salt pricing
Attachments: DOC062117-06212017141445.pdf

Hi Michelle,

Attached is a scanned file for MAPO's pricing and the below email highlighted in red from CDOT's agreement for the Road Salt agreements, per your request. Let me know if you require further assistance. Thanks.



Heidi Ellis, PHM

Contract Specialist II, *Adams County Finance / Purchasing Division*

ADAMS COUNTY, COLORADO

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-----Original Message-----

From: Matt Beyers [mailto:beyersm@compassminerals.com]

Sent: Tuesday, June 20, 2017 12:53 PM

To: Heidi Ellis

Subject: Road Salt pricing

Heidi -

Looked through my Colorado manila folder and have the CDOT pricing summary by pricing zone. Adams County is zone 11 or the Denver Metro. \$83.59 per ton for QwikSalt delivered. Pricing does run through September 2017.

Just share the volume needed at this pricing and I will work up some paperwork with an end date of 9/30/17. After the CDOT contract is out will reset things for the balance of winter with Adams County.

Cool?

~ ~ ~

Matthew J. Beyers

Compass Minerals

Thawrox Treated Salt ~ Western U.S. Salt

913.344.9101 ~ Office

913.387.9278 ~ Mobile

www.thawrox.com

www.qwiksalt.com

To place a salt order call: 1.800.323.1641 Ext: 1

AWARD #	BID #	DESCRIPTION OF ITEM	VENDOR NAME	MATERIAL GROUP	SAP VENDOR #	PHONE #	START DATE	END DATE	# OF RENEWALS	BUYER CODE	MONTH TO REVIEW	AWARD DOCUMENT
311000262		Pavement Marking Tape	3M COMPANY	83248	1000664	(303) 520-6754	4/1/2013	3/31/2017	0	104	Jan	Sole source must be approved annually
311000339		Quick Set Concrete - Hot Weather Application	TMA CONSTRUCTION	15014	1102416	(303)295-6050 - Rudy Cortez	6/2/2011	7/1/2017	0	104	Feb	
311000340		Quick Set Concrete - Standard Application	TMA CONSTRUCTION	15014	1102416	(303)295 - 6050 - Rudy Cortez	6/2/2011	7/1/2017	0	104	Feb	
311000354		Smart Cushion Attenuators	ROADSAFE TRAFFIC SYSTEMS	55043	1104092	(303) 298-8407	7/1/2012	6/30/2017	0	104	Mar	Sole source must be approved annually
311000363		Plow Bolts & Kits	IRONHAWK INDUSTRIAL DIST. LLC	32020	1105246	(216) 378-7611	11/1/2011	3/31/2017	0	104	Jul	
311000387		Driver's Work Gloves	SAFETY & CONSTRUCTION SUPPLY	20027	1001931	(303) 371-8805	5/1/2012	4/20/2017	1	104	Jan	
311000391		Guardrail & Accessories	BRIFEN U.S.A., INC.	57028	1000363	(405) 751-8062	4/30/2012	06/31/2017	0	104	Feb	Sole source must be approved annually
311000404		Wypall 5800 Paper Rags	INTERLINE BRANDS DBA NORTHERN COLORADO PAPER	64085	1104958	(800) 530-2428	6/1/2012	5/31/2017	1	104	Mar	
311000405		Asphalt Cleaner	BIOSYSTEMS, INC.	7566	1002535	(970) 686-6595	6/1/2012	5/31/2017	0	104	Mar	
311000407		Cloth Rags	WAXIE ENTERPRISES INC	73560	1000242	(720) 210-6600	6/14/2012	6/30/2017	3	104	Apr	
311000408		Pavement Marking Tape	SWARCO INDUSTRIES, INC.	55072	1103483	(913) 388-5900	6/22/2012	6/30/2017	3	104	Apr	
311000413		Safety Boots	NORTHERN IMPORTS DBA WORK WEAR SAFETY BOOTS	80008	1105991	(303) 273-8941	8/1/2012	7/31/2017	1	104	Apr	
311000414		Barbed Wire & Wire Stays	HUTCHISON WESTERN	33065	1000693	(303) 287-9855	8/2/2012	7/31/2017	1	104	Apr	
311000415		Steel Delineator Posts	HUTCHISON WESTERN	57044	1000693	(303) 287-9855	8/15/2012	8/31/2017	1	104	May	
311000416		Fence Posts & Mt Angle Bracket	HUTCHISON WESTERN	57044	1000694	(303) 287-9856	8/21/2012	8/31/2017	1	104	May	
311000417		Rapid Thaw	GMCO CORP.	75098	1001519	(970) 625-9100	9/15/2012	9/30/2017	1	104	Apr	
311000418		IceSlicer RS	ENVIRO TECH SVCS	75098	1002015	(970) 346-3900	9/15/2012	9/30/2017	1	104	Apr	
311000419		IceSlicer RS	DESERT MOUNTAIN CORP	75098	1000145	(800) 375-9264	9/15/2012	9/30/2017	1	104	Aug	
311000420		Aluminum Sheeting and Z-Bar sign material	MANDEL METALS	57005	1106075	(847) 455-7446	10/2/2012	9/30/2017	0	104	Aug	
311000424		APEX	ENVIRO TECH SVCS	75098	1002015	(970) 346-3900	10/5/2012	9/30/2017	0	104	Apr	
311000425		APEX	DESERT MOUNTAIN CORP	75098	1000145	(800) 375-9264	10/10/2012	9/30/2017	0	104	Apr	
311000427		Bulk Mag Chloride	ENVIRO TECH SVCS	75098	1002015	(970) 346-3900	10/5/2012	9/30/2017	0	104	Apr	
311000428		Bulk Mag Chloride	DESERT MOUNTAIN CORP	75098	1000145	(800) 375-9264	10/16/2012	9/30/2017	0	104	Aug	
311000430		SOS Prewet Liquid	ENVIRO TECH SVCS	75098	1002015	(970) 346-3900	10/5/2012	9/30/2017	0	104	Jun	
311000432		Tire Chains	MHC KENWORTH	5515	1100235	(720) 351-7487	10/18/2012	9/30/2017	0	104	Aug	
311000433		Accessible Ped Signals	GADES SALES, INC.	55088	1000105	(303) 428-8840	10/23/2012	9/30/2017	0	104	Aug	
311000437		Explosives for Avalanche Control	WESTERN EXPLOSIVES SYSTEMS COMPANY	32055	1106133	(801) 484-6557	10/26/2012	9/30/2017	0	104	Aug	
311000438		Signal Heads & LEDs	TRAFFIC SIGNAL CONTROLS, INC.	55088	1001923	(303) 772-2787	10/29/2012	9/30/2017	1	104	Jul	
311000439		Preformed Thermoplastic Material	FLINT TRADING	76543	1000116	(336) 475-6600	10/30/2012	10/31/2017	0	104	Jun	
311000440		Ice Ban 305	GMCO CORP.	75098	1001519	(970) 625-9100	11/8/2012	10/31/2017	0	104	Jun	
311000441		FreezeGard Zero CCI	GMCO CORP.	75098	1001519	(970) 625-9100	11/9/2012	10/31/2017	0	104	Jun	
311000443		Shur Flex or Equal Delineator Posts	PEXCO, LLC	55041	1104708	(877) 335-4638	11/21/2012	10/31/2017	0	104	Jul	
311000444		Shur Flex or Equal Delineator Posts	CAMINOVERDE II LP, DBA SHUR TITE PRODUCTS	55041	1104171	(512) 218-9500	11/21/2012	10/31/2017	0	104	Jul	
311000446		Traffic Cones	WORK AREA PROTECTION CORP	55078	1106211	(800) 437-4417	12/24/2012	11/30/2017	0	104	Aug	
311000457		ROLL UP SIGNS & STANDS	S & S SIGNS & SAFETY EQUIP. INC.	55066	1000371	(607) 562-8463	3/20/2013	3/31/2017	2	104	Dec	
311000458		Concrete Test Molds	DBA: KUKA SALES GROUP KUKA INDUSTRIES, INC	84506	1002266	(303) 840-1047 or (303) 907-8515	3/21/2013	3/31/2017	3	104	Dec	
311000459	HAA 13-186SW	Delineator Button Reflectors	SAFETY & CONSTRUCTION SUPPLY	550-08	1001931	303-371-8805	Mar 22, 2013	3/31/2017	2	104	Dec	
311000461		Reflective Sheeting	3M COMPANY	55045	1000664	(303) 520-6754	4/4/2013	3/31/2017	2	104	Dec	
311000463		Traffic Control Cabinets	TRAFFIC SIGNAL CONTROL, INC.	55081	1001923	(303) 772-2787	5/5/2013	4/30/2017	2	104	Sep	
311000466	Use MAPO Price Agreement	Glass Beads	POTTERS INDUSTRIES DBA FLEX-O-LITE	55004	1100858	(800) 325-9525	5/23/2013	11/30/2017	0	104	Sep	
311000467		Automotive nuts, bolts, bin services	KP&R INC DBA ROYAL SUPPLY	32020 and others	1001906	(303) 286-1704	5/30/2013	5/1/2017	1	104	Feb	
311000481		Street Light Poles	WESCO DISTRIBUTION	28576, 28574	1000071	(303) 217-7517	6/26/2013	6/30/2017	2	104	Mar	

311000489		Adopt-A-Hwy Vests	SUNWEST SALES CO	34592	1102260	(510) 324-8775	7/22/2013	✓ 7/31/2017	2	104	Apr	
311000503		Snow & Grader Blades	VALK MFG.	76006	1000063	(717) 766-0711	8/26/2013	✓ 8/31/2017	1	104	May	
311000505	HAA DQ 14-042PO	Telephones	SYNERGY TELECOM, INC.	72555	1106652	Lisa Gemmer (800) 201-7590 ext. 201	8/26/2013	✓ 8/31/2017	1	104	May	
311000510		JOMA Blades	WINTER EQUIPMENT CO.	76006, 76561, 32020	1000576	Rayanna (800) 294-6837	8/27/2013	✓ 9/30/2017	2	104	May	
311000512		Spray Paint/Upside Down Paint	WESCO DISTRIBUTION	63048	10000071	George (303) 217-7500	10/1/2013	✓ 9/30/2017	1	105	Jun	
311000518	HAA IFB 13-033CD	Solar Qwik Salt	NORTH AMERICAN SALT CO.		1100003855	(800) 323-1641	9/17/2013	✓ 9/30/2017	2	104	Jun	
311000528	HAA DQ 13-044SW	Bagged Salt EJT	DOUG ANDRUS DIST.	77545	1105058	(208) 533-6702	11/25/2013	✓ 9/30/2017	1	105	Jul	
311000534	HAA DQ 14-122JC	FLIR Cameras	AM SIGNAL, INC.	55091	1002608	Arnold Undzis (720) 348-6925	11/15/2013	✓ 11/30/2017	1	104	Aug	
311001005	HAA IFB 14-114PO	Traffic Paint	ENNIS PAINT	63066	1000138	Dane Alsbrook (800) 331-8118	12/17/2013	⚠ 3/31/2017	0	104	Oct	
311001015	HAA IFB14-143PO	Whelen Strobes & Accessories	AV TECH ELECTRONICS	5557	1001968	Tony Unrein (303) 288-0313	1/9/2014	⚠ 1/30/2017	1	104	Sep	
311001023	HAA SS 14-165PO	Survey Supplies	BERTSEN INTERNATIONAL	30542, 44538	1000646	Claudia Fuller (800) 356-7388	1/1/2014	⚠ 3/31/2017	0	104	Oct	Sole source must be approved annually
311001024	HAA IFB 14-148PO	Log Chains/Grab Hooks	DELTA RIGGING	45019, 45021	1001787	(800) 248-9919	1/28/2014	⚠ 1/27/2017	1	104	Sep	
311001026	HAA IFB 14-137PO	Crack Filler & Sealant	MAXWELL PRODUCTS INC	74580	1104879	Jim Brown (800) 972-2060	2/6/2014	⚠ 2/28/2017	2	104	Oct	
311001028	HAA IFB 14-137 PO	Crack Filler & Sealant	DENVER INDUSTRIAL SALES & SERVICE CO.	74580	1002153	Todd Mellema (303) 935-2485	2/6/2014	⚠ 2/28/2017	2	104	Oct	
311001042	HAA IFB 14-137PO	Crack Filler & Sealant	VANCE BROTHERS	74580	1102843	Dan Stephens (303) 341-2604	2/6/2014	⚠ 2/28/2017	2	104	Oct	
311001043	HAA IFB 14-137PO	Crack Filler & Sealant	RIGHT POINTE	74580	1106974	Larry Fagerlund (970) 373-8698	2/6/2014	⚠ 2/28/2017	2	104	May	
311001044		CDOT Baseball Caps	CCI	20012	2000100	John Reilly	2/19/2014	⚠ 2/18/2017		104	Dec	Sole Source
311001046	HAA IFB 14-179PO	Guardrail Systems & Accessories	THE SOELCH GROUP	57028	1104956	(313) 924-9121	3/1/2011	⚠ 2/28/2017	3	104	Dec	
311001055	HAA IFB 14-203PO	Iteris Camera & Processors	GADES SALES, INC.	55080	1000105	John Snider (303)428-8840	4/7/2014	⚠ 4/6/2017	2	104	Feb	
311001067	HAA IFB 14-207JC	Safety Helmets	SAFWARE, INC.	34556	1102970	Diana Hyatt (303) 322-3577	7/1/2014	✓ 6/30/2017	2	104	Apr	
311001069	HAA IFB 14-258PO	Snow Plow Guards	WINTER EQUIPMENT CO.	76561	1000576	Nate Kallay (800) 294-6837	7/1/2014	✓ 6/30/2017	2	104	Apr	
311001072	HAA IFB 14-140JC - WSCA State Price Agreement	Cold Weather Coveralls, Uniforms and Clothing	SID TOOL DBA MSC INDUSTRIAL SUPPLY, INC.	20082	1000359	Melissa Shute (303) 937-1228	July 1 2014	✓ 6/30/2017	3	104	Apr	
311001073	HAA IFB 14-261PO	Traffic Signal Parts/Supplies (Pelco)	AM SIGNAL, INC.	55089	1002608	(720) 348-6925	July 1 2014	✓ 6/30/2017	2	104	Apr	
311001098	HAA IFB 14-193PO	Canon Color Copiers	ALL COPY PRODUCTS	70032	1106837	Bill Cimler (303)574-2456	4/2/2014	⚠ 4/1/2017	2	104	Dec	
311001099	HAA IFB 14-129PO	Asphalt Sample Cans	C.L. SMITH COMPANY	45018	10003506	Lynn Bowman (404) 588-7689	12/16/2013	⚠ 3/31/2017	2	104	Sep	
311001100	HAA IFB 14-208PO	CAT/CASS	TRINITY HIGHWAY PRODUCTS	57028	1101016	(801) 292-4461	4/23/2014	✓ 4/30/2017	2	104	Jan	
311001106	HAA SS 15-012PO	Thermon Cable	WINN-MARION BARBER, LLC	11006890	1102702	Bob Daigler 303-996-0343	8/6/2014	✓ 8/31/2017	0	104	June	Sole source must be approved yearly
311001114	WSCA State Price Agreement	Bolle Glasses	W.W. Grainger, Inc. - See State Purchasing Agreement - 45000YY11M/WSCA	34564	1000080	See Contact and Order Instructions on the State PA	2014-Sep-04	✓ 2017-Sep-30		104	July	
311001144	HAA IFB 13-113CD	Single Mode Fiber Optic Cable	COMMUNICATIONS PRODUCTS AND SERVICES	72523	1107151	(303) 922-4519	12/6/2012	✓ 11/30/2017	0	104	Aug	
311001184		Attenuator Parts	INTERWEST SAFETY SUPPLY	55042, 55043	1002678	(303) 885-1973	7/1/2013	✓ 6/30/2017	0	104	Mar	Sole source must be approved annually
311001188	HAA SS 15-069BH	Dual Mode Switchable Transponders	3M COMPANY	1107550	1000664	(909)276-8116	2/24/2015	⚠ 2/23/2017	0	104	Dec	Sole source must be approved annually

