



Financial Services
Purchasing Division
215 N. Mason St. 2nd Floor
PO Box 580
Fort Collins, CO 80522
970.221.6775
970.221.6707- fax
fcgov.com/purchasing

May 12, 2017

Independent Salt Company
Attn: SK Olson solson@indsalt.com
PO Box 36
Kanopolis, KS 67454

RE: Renewal, 7541 MAPO Salt

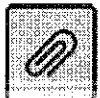
Dear Mr. Olson:

The City of Fort Collins wishes to extend the agreement term for the above captioned proposal per the existing terms and conditions and the following:

- 1) The term will be extended for one (1) additional year, July 1, 2017 through June 30, 2018.
- 2) Revised contract rates are as follows:

Location	Bid \$
City of Ft. Collins	\$63.15
City of Thornton	\$74.12
City of Grand Jct.	No Bid
City of Golden	\$74.96
Adams County	\$73.11
City of Wheat Ridge	\$74.25
City of Aurora	\$75.27
City of Westminster	\$74.84
City of Brighton	\$74.77
Arapahoe County	\$78.34 Bennett
Arapahoe County	\$76.92 Englewood
City of Arvada	\$73.64
El Paso County	No Bid
City of North Glenn	\$74.33
City of Centennial	\$76.55

If the renewal is acceptable to your firm, please sign this letter in the space provided and include a current copy of insurance certificate naming the City as an additional insured for General and Automotive Liability within the next fifteen (15) days.



If this extension is not agreeable with your firm, we ask that you send us a written notice stating that you do not wish to renew the contract and state the reason for non-renewal.

Please contact Elliot Dale, Buyer at (970) 221-6777 if you have any questions regarding this matter.

Sincerely,

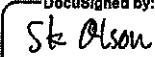
DocuSigned by:



A9D0A054C8CB45D...

Gerry S. Paul
Director of Purchasing

DocuSigned by:



11D23D84E71B47E

5/18/2017

Signature

Date

(Please indicate your desire to renew 7541 by signing this letter and returning it to Purchasing Division within the next fifteen days.)

GSP:jg

ORGANIZATION	TONS	TYPE	BULK GRADE GRANULAR SIZE	PACKAGING	ADDITIVES	Independent Salt	North American Salt	Cargill, Inc	Tri-State Commodities	Central Salt	Nebreska Salt and Grain
						PRICE PER TON	PRICE PER TON	PRICE PER TON	PRICE PER TON	PRICE PER TON	PRICE PER TON
City of Fort Collins - Streets Dept 625 9th Street / PO Box 580 Fort Collins, CO 80522	8,000	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$57.88	\$83.15	\$110.39	\$90.00	NO BID	NO BID
City of Thornton - Street Operations 8500 Civic Center Drive Thornton, CO 80223	2,000	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$65.59	\$81.50	\$110.39	\$95.00	NO BID	NO BID
City of Grand Junction - Streets Division 333 West Avenue Building A Grand Junction, CO 81501	1,030	Rock Salt	Grade 1 (regular)	Bulk	None	\$111.51	\$72.60	\$110.39	\$96.00	NO BID	NO BID
City of Golden 1445 10th Street Golden, CO 80461	200	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$56.94	\$82.40	\$110.39	\$95.00	NO BID	NO BID
Adams County Public Works 4955 E 74th Avenue Commerce City, CO 80022	2,000	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$85.75	\$79.20	\$110.39	\$96.00	NO BID	NO BID
City of Wheat Ridge 7500 W 29th Avenue Wheat Ridge, CO 80033	900-1,000	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$65.25	\$75.90	\$110.39	\$95.00	NO BID	NO BID
City of Aurora - Streets Division 15740 E 32nd Avenue Aurora, CO 80011	3,340	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$67.68	\$79.70	\$110.39	\$96.00	NO BID	NO BID
City of Westminster - Street Operations 69575 W 38th Avenue Westminster, CO 80031	7,500	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$86.64	\$81.25	\$110.39	\$96.00	NO BID	NO BID
City of Brighton 500 S 4th Avenue Brighton, CO 80601	100	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$67.48	\$82.10	\$110.39	\$95.00	NO BID	NO BID
Arapahoe County Road & Bridge Division 7600 S Prairie Street Englewood, CO 80012	500-500	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$70.65	\$80.55	\$110.39	\$95.00	NO BID	NO BID
	600-700	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$68.00	\$80.55	\$110.39	\$95.00	NO BID	NO BID
City of Arvada - Streets Division 6161 Wadsworth Blvd Arvada, CO 80003	2,500	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$65.87	\$74.23	\$110.39	\$96.00	NO BID	NO BID
El Paso County DOT 2275 Adams Drive Colorado Springs, CO 80233	1,000	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$79.80	\$86.55	\$110.39	\$106.00	NO BID	NO BID
City of Northglenn 12301 Claude Court Northglenn, CO 80241	1,500	Rock Salt	Grade 1 (regular)	Bulk	Non-Caking	\$66.97	\$81.85	\$110.39	\$96.00	NO BID	NO BID
City of Centennial 13133 E Arapahoe Road Centennial, CO 80012	2,000	Rock Salt	Grade 1 (regular)	Bulk	None	\$68.28	\$79.80	\$110.39	\$96.00	NO BID	NO BID
	500	Solar Salt	Grade 1 (regular)	Bulk	None	NO BID	\$79.80	\$110.39	NO BID	NO BID	NO BID